

# KADIN Indonesia

**Kadin Indonesia Committee of Iran  
Business Delegation to  
Iran 24-27 September 2016**



**KADIN INDONESIA**

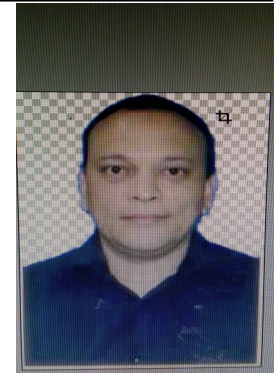
## Schedule

Sunday, 25 September 2016		
02.35	Arrival of Delegates	Imam Khomeini Airport
05.00	Arrive at Indonesian Embassy for breakfast and briefing by H.E. Ambassador of Indonesia	Indonesian Embassy in Teheran
10.00	Depart for hotel to check in	
12.00 - 19.00	Check in hotel and resting. Dinner together outside hotel	
Monday, 26 September 2016		
08.45	Iran Focus Summit Conference and Exhibition	Esteglal Hotel
12.00	Lunch	Espinas Palaca Hotel
13.30	Continue with Conference	Espinas Palace Hotel
17.00	Return to Hotel and Dinner individual arrangements	Esteglal Hotel

### PT FH Bertling Logistics Indonesia

#### Mr Rastian Asikin Nazir

Managing Director  
 Gedung The East Lantai 36 Unit 07  
 Jl.DR Ide Anak Agung Gde Agung Kav.3.2 No. 1  
 Jakarta 12950  
 P : +62 21 57958058  
 E : [rastian.nazir@bertling.com](mailto:rastian.nazir@bertling.com)



Freight Forwarding Services for all Modes of Transportation (air/sea/road/rail)  
 Door to Door Service inclusive Customs Clearance  
 Warehouse Services - Packing/Unpacking/Material Control/Consolidation & Deconsolidation, Project Logistics Services, Trucking Services, Inter Island Shipping Solutions  
 Transportation of Extra-large/Over dimensional/Heavy Lift Cargoes  
 Heavy Lift Engineering, HSSE & QM trained Operators  
 Feasibility Studies, Route & Port Surveys  
 Risk Management, Transport Insurance  
 IT Services - Tracking & Tracing/Reporting

### PT Kreasindo Resources Indonesia

#### Mr Broto Probohascaryo

Grand Rubina 15th Floor,  
 Epicentrum - Jl. H.R. Rasuna Said  
 Kuningan, Jakarta 12950  
 P : +6221 52922045  
 F : +6221 52922044  
 E : [dimas.phs@gmail.com](mailto:dimas.phs@gmail.com)



General Trading

**Seeking to export :**

1. Accu /Car Battery
2. Palm Sugar products
3. Rubber Products

**And would like to import :** 1. Propylene

**PT Pupuk Indonesia (Persero)****Mr Budi Asikin**

Corporate Secretary

P : +6221 53654900

E : [budi.asikin@pupuk-indonesia.com](mailto:budi.asikin@pupuk-indonesia.com)

"PT Pupuk Indonesia (Persero) and Its Subsidiaries are now operating 14 Urea Plants and 13 Ammoniac Plants at the locations in Java, Sumatera and Kalimantan. "Incorporated in 1959, it is The First Fertilizer Manufacturer State-Owned Enterprise (BUMN) In Indonesia. In the area of service, PT Pupuk Indonesia (Persero) is engaged in rendering Plant Operation Services, Engineering Services, Design and Engineering for Fertilizer Industry and other Chemical Industry with Internationally-Recognized Services. PT Pupuk Indonesia (Persero) owns supporting facility which include Port and Facilities, Transporting Vessel, Warehouse, Fertilizer Packaging unit and Workshop which enhance the Production and Distribution of Fertilizer.



**Would like to meet with Hengam Petrochemical Company**

**PT Pupuk Indonesia (Persero)****Mrs. Hree Shanty Bayu**

Expert Officer for Director

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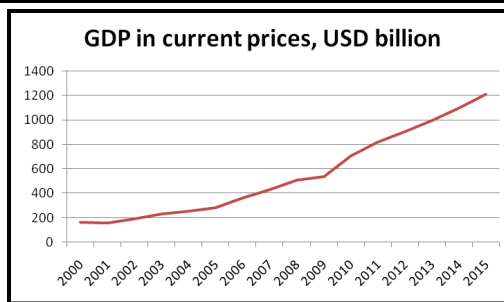
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<b>Tuesday ,27 September 2016</b>		
08.45	Iran Focus Summit Conference and Exhibiition	Espinas Palace Hotel
12.00	Lunch	
14.30	One on One Business Meeting	Espinas Palace Hotel
19.00	Dinner individual arrangement	
21.00	Check out hotel	Esteglal Hotel
<b>Wednesday, 28 September 2016</b>		
03.00	Depart Hotel for Airport to return to Jakarta	From Esteglal Hotel to Imam Khomeini Airport
<b>Note:</b>	* The program may change according to the time allocation.	

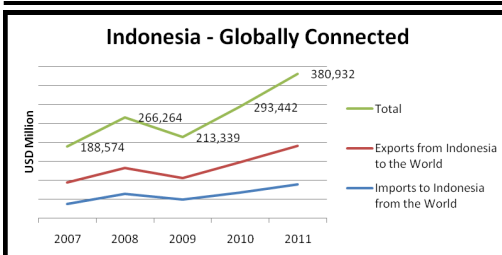
## Indonesia at a Glance

**With** an estimated nominal GDP of USD 1.139 trillion Indonesia passed the threshold of a one-trillion USD economy in 2011 – making the country the 16<sup>th</sup> largest economy of the world.



**With** a real GDP growth of over 6% and a low inflation rate target of 3.5%-4.5% in 2012, the country will continue being on growth track. **With** a low Debt-to-GDP ratio of 25% and ample foreign exchange reserves the country is well-prepared for future investment. **With** a growing middle class – per capita GDP of over USD 4,000 – and a youthful population (60% of the Indonesians are under 40 years old) the country will continue being driven by strong domestic consumption.

## Indonesia in the Future



The country's manufacturing industry will play a significant role in achieving the economic and social targets. Capital inflows will be continuing to rise due to the improvement of Indonesia's credit rating and a better business climate. By 2025 it is estimated that Indonesia will be one of the 12 richest countries in the world; by 2050, even one of the richest 5 (see: ADB).

## PT Prosperata Solusi Berdaya

### Denny Koswara

Managing Director

Puri Grisenda F2 No 1, Taman Grisenda, Jl

Pantai Indah Kapuk PIK, Jakarta 14460

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[www.prosperata.co.id](http://www.prosperata.co.id)



Our company specializes in Business Development Division, Market Development, Business Consultation, facilitation and channeling • General Trade and Supply • Strategic business communication framework Social Development Division • Program Design and Implementation • Community Development Consulting services • CSR Program design, Implementation and M&E • Strategic Development communication framework

Seeking possibility to export and import military electrical & electronic equipment such as Jammer.

## PT Asia Pulp & Paper Sinarmas

### Mr. Andika Roemin

Senior Vice President Middle East and Africa

Sinar Mas Land Plaza, Tower II, Jakarta, Indonesia

P: 62-21 2965 0800, E : andika.roemin@appsinarmas.com



As one of the world's largest pulp and paper companies, Asia Pulp and Paper Group (APP) is responsible for delivering quality products to meet the growing global demand for tissue, packaging and paper. On any given day, our products find their way into the hands of consumers in various branded forms from all over the world. Started in 1972 with Tjiwi Kimia producing caustic soda, now we run operations across Indonesia and China with an annual combined pulp, paper, packaging product and converting capacity of over 19 million tons per annum. Today, APP markets its products in more than 120 countries across six continents. Maintaining the integrity of our supply chain is also crucial to APP's operations as well as our commitment to our [Sustainability Roadmap Vision 2020](#). Learn more about APP's path to operational excellence by reading our [Sustainability Reports](#) and [Forest Conservation Policy](#).

## What is KADIN Indonesia?

- We are the only business organization established by law to represent the private sector in Indonesia.
- In addition to the national secretariat, we have 34 regional or provincial branches which includes over 250 business associations.
- KADIN Indonesia is funded by the private sector and relies heavily on the volunteer engagement of many Indonesian captains of industries, manufacturers and traders.
- KADIN Indonesia partners with key government institutions on regulatory reform in order to improve the investment climate for foreign investors.
- We engage in constant dialogue with the foreign business community to understand their concerns and interests.
- We often serve as the first contact point for foreign business relations through hosting business and diplomatic delegations. Seminars and roundtables on key issues are our regular events.
- Our Business Support Desk conducts research and business matching services for foreign investors.

## Business Delegation to Iran

### Indonesian-CCI Iran Committee Chairman Dr. Fadel Muhammad

**Dr. Fadel Muhammad** is The Indonesian Chamber of Commerce and Industry Iran Committee Chairman. Dr Fadel attended Bandung Institute of Technology (ITB), Faculty of Industrial Technology. In 1975. He was honoured with an Outstanding Student award and in 2007, he obtained his PhD (with Honours) in Public Administration from University of Gadjah Mada for his work into Local Government, and attended Stanford University USA. He is also Vice Chairman of Commission 7 in Indonesian Parliament focusing mainly on oil and gas sector.



Gema Group is Dr. Fadel's personal investment and business holding entity. He serves as Chairman of the Board and oversees business interests in energy, ship building, oil & gas, maritime equipment, commodities, industrial processing and real estate. Gema Group has held JVs with leading international companies around the world. Continuing partnerships include Sembawang Corporation (PT SMOE), NEC Japan (PT Indonesic), Sumitomo (PT EJIP – East Jakarta Industrial Park), Bumi Armada (PT Gema Armada Nusantara). Prior successful partnerships include SingTel (PT Bukaka Singtel), Brown & Root (PT GemaSemBrown), Bayer (PT Bayer Urethanes), Schlumberger (PT Dowell, Anadrill Schlumberger) among many others.

## KADIN Indonesia

### PT Sayap Mas Utama (Wings Group)

#### Mr Ryan Pangkawira Bun

P : 62 21 4602696 M : 62 81382479098 E : ryanphang@gmail.com

Address : Jl. Tipar Cakung Kav. F5-7, Jakarta 13910.

Company Profile : One of leading manufacture company in household items and F&B products with existence for more than 60 years and well established distribution makes our own brand became one of top brand in Indonesia and other country especially in instant noodles, detergent and soaps.



Products/Services : Mie Sedaap- Instant noodles (2nd leading brand) Jas Jus (Powder drinks) So Klin (Flagship detergent brand) Daia (detergent) Boom (detergent) Giv (Beauty Soap) Fres (Fruity Soap) Top Coffee (Instant Coffee) Floridina (Pulpy orange). Looking for potential distributor/importer in Iran for products manufactured by us to be distributed throughout whole Iran.

**Looking for potential distributor/importer in Iran for products manufactured by us to be distributed throughout whole Iran.**

### PT Caspian Gulf

#### Mr Masoud Khatami

President Director

Menara Karya 28th Floor

Jl. H.R. Rasuna Said

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E : caspiangulf988@gmail.com



Finance and General Trading, Business Advisor, & Consultant for business opportunities in Indonesia.

Seeking Joint Venture partnership for General trading business in Iran

## Exim Bank Indonesia

### Mr. Rahardjo Adisusanto

Gd Bursa Efek Indonesia Menara II, 8<sup>th</sup> Floor  
Sudirman CBD  
Jl Jend. Suridman Kav 52-53  
Jakarta 12190  
Indonesia

P : +6221 5263414

E : Rosalia.novianti@gmail.com



The Scope of duty of Indonesia Eximbank in implementing the national export financing involves the provision of financing, guarantee, and insurance services. Indonesia Eximbank may provide national export financing through conventional as well as sharia scheme.

**Seeking to meet Iran Exim Bank, Bank Melli and Saman Bank**

## Exim Bank Indonesia

### Mrs. Eka Achdiatna

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**Seeking to meet Iran Exim Bank, Bank Melli and Saman Bank**

## Chief Delegate of Indonesian - CCI delegation Mr Rudy Radjab

**Mr Rudy Radjab** attended Bandung Institute of Technology (ITB), Faculty of Chemical Engineering. In 1974 and is currently President Director of PT KRI, the company overseeing the establishment and development of a refinery in Indonesia. Vice-Chairman, Middle East Chamber of Commerce & Industries - Indonesia & Bilateral Permanent Committee – Iran



Mr Rudy's Professional Experience are as follows :

2013 until now - Refinery Project Development (BFS Stage) :

- East Java Refinery Project 150,000 BPD

- West Java Refinery Project 150,000 BPD

2004 – 2007 - Banten Refinery Project (Indonesia – Iran) 300,000 BPD, Conceptual to BFS

2006 – now - Vice Chairman Middle East Chamber of Commerce & Industries Indonesia and Bilateral Permanent Committee Iran

1996 - 2000 - Pertamina Unit I to VII Refinery Maintenance Implementation Program, Total Capacity 1 Million BPD

1993 - 1996 - Conceptual BEDD, FEED & EPC Balikpapan I Upgrading Pertamina 60,000 BPD, Elnusa - JGC

1988 - 1990 - Energy Conservation / Capacity up, Air Pre Heater Crude Distillation Unit Pertamina, Conceptual, Design & EPC

1982 – 1984 - Sub Contractor to Hyundai E&C / Daelim, & Tecnicas Reunidas Hydrocracker Pertamina Project Dumai 125,000 BPD (EPC Portion) .

1978 - 1980 - Project Management for Pipeline LNG Project East Kalimantan, Power Plant and Pipeline Pertamina Plant Dumai.



## Mr. Bahris Paseng

Assistant Deputy Coordinating Ministry for Economic Affairs of the Republic of Indonesia  
Gedung Ali Wardhana Lantai 6, Jl. Lapangan Banteng Timur No. 2-4, Sawah Besar, Jakarta Pusat, Daerah Khusus Ibukota Jakarta 10110  
P : 62 21 [3521974](tel:62213521974)  
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**Coordinating Ministry for Economic Affairs** has responsibility to co-ordinate, synchronise and control ministries responsibilities in economic affairs. It is the Indonesian government ministry in charge of planning and policy co-ordination, as well as synchronisation of policies in the fields of economics.

## PT Kilanindo Goldenstar

### Mrs. Poernamawati

Vice President Director  
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Oil and Gas Services, Trading, Refinery Project Development in East Java Indonesia.

## Kalbe International Pte. Ltd (PT Kalbe Farma Tbk)

### Mr Vinsensius Didik Novandi

Country Manager (Middle Eastern Region)  
**Gedung KALBE**, Jl. pto Kav 4 Jakarta 10510 - Indonesia  
P : 62 21 47865251 / 47867821  
E : [evy.meylina@kalbe.co.id](mailto:evy.meylina@kalbe.co.id),  
[didik.novandi@kalbeinternational.com](mailto:didik.novandi@kalbeinternational.com)



Kalbe International Pte. Ltd is a subsidiary company of PT Kalbe Farma Tbk. The Kalbe Group has brands in the prescription pharmaceuticals, OTC pharmaceuticals, energy drink and nutrition products, with a packaging and distribution arm that reaches over 1 million outlets. Company brands in healthcare and pharmaceutical segments include Promag, Mixagrip, Woods, Komix, Prenagen and Extra Joss. Kalbe is the largest publicly listed pharmaceutical company in Southeast Asia with over US\$6 billion in market capitalization and revenues of over Rp 7 trillion. **Interested for partnership with distributor companies in Iran, also having any other type of partnership to get mutual business.**

## PT Ganding Multi Kreatife

### Mr. Muhammad Lazuardhi

P : +6221 8651329  
E : [lazuardhi@inticreative.com](mailto:lazuardhi@inticreative.com)

Business Industry : MICE, Multimedia, Tour & Travel

**Looking to meet : - Manufacturers  
- Tour & Travel Agency**





**PT Wijaya Karya****Mr. Arifin Fahmi**

Director  
 Jl. MT.Haryono Kav.23,  
 Jakarta 12820,  
 Indonesia

P : +6221 83782491-93

E : [marketing@wikarekon.co.id](mailto:marketing@wikarekon.co.id)



Engineering, Procurement & Construction

The main target areas are Oil & Gas and Energy Sectors. The key activities like Civil Construction, Fabrication of Steel Structure, Installation & Erection of Electrical & Mechanical Equipment, Engineering, Procurement and Construction related to Energy, Oil & Gas and other sectors.

**PT JMM Utama****Mr. Imam Taufik Mirun**

Marketing Manager  
 BSD City, Bidex Blok I No 7-8,  
 Tangerang 15310  
 Banten, Indonesia  
 Kuningan, Jakarta 12950

P : +6221 5316441416

F : +628119952674

E : [imam.taufik@jmmutuutama.co.id](mailto:imam.taufik@jmmutuutama.co.id)



**Interested to meet : Agent of valve , fertilizer and by products chemicals for oil and gas workover services .**

**Mr. Rudi Radjab**

President Director  
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Oil and Gas Services, Trading, Refinery Project Development in East Java Indonesia.

**PT Kilanindo Goldenstar****Mr Burhanuddin**

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